



Corporate Registered Address
Prime Termite
2829 N. San Fernando Rd., Ste. 212,
Los Angeles, CA 90065
323-325-2926
888-99-TERMITE
888-998-3764

Pricing, other details

Prime Termite has very reasonable pricing for volume of work and quality of treatments done so that the public will not be objected to outrageous pricing for low volume of work or pay unjustifiably low amount for improper work which needs to be redone completely later on. The customer has 60 days from the date our work is completed to check our pricing and ask for a price-match rebate even after the payment is completed in full. We will match only if the other quote is legitimate, has a termite report filed with the state which can be verified via our online system, and the report is in full compliance with respective rules and regulations. Also, the company must have worker's compensation insurance; propose similar volume of work by using similar materials. In addition, the company must be in business for at least 5 years, provide same or higher warranties which in addition are guaranteed to be renewed, and the terms of that renewal are in the warranty separate document or in the state report.



If they include additional years of prepaid warranty, we will give credit for those years provided that it is clearly mentioned that warranty will be renewed if customer pays their annual payment, and the amount of payment for upcoming years without limitation is given clearly in the warranty not only for next couple of years but for the lifetime of the property warranty or for as long as the customer will chose to renew. For instance, we will not match if we propose full foaming combined with other works, while the other quote is for partial foaming with or without additional work; in addition there is no report filed; no mandatory insurance requirements are met; they just wrote on a paper "5 year warranty" while it is not clear what that warranty specifically entails and/or if the warranty will continue after 5 years when problems start coming back. Same relates to other quotes where there is no specific mentioning of areas to be treated and methods to be used along with mentioning specifically with what materials. Not only there will be significant difference in skill level and training of applicators as well as equipment and methods used, but also material and labor costs will not be comparable, and some or all these facts will make grossly unfair and impossible to offer our price-match.

Tips, not Tricks

- Your warranty covers free inspections! So if you are not sure if want to continue it for another year and make it a 2-year or for 9 more years and make it a 10-year warranty with predefined renewal rates, then request a free checkup by the end of the first year.
- If you are not sure that will remember to request the above checkup, then send us an email and request an email reminder by the end of the first year. You can send us an email right now. Just copy and paste this phrase -- "Please schedule a reminder for the end-of-year free inspection" and just email this phrase to us. Once we receive it, we will make sure you get our reminder by the end of the first year from the completion date of termite work regardless there will be additional checkups or free retreatments done before it.
- If you will build new wooden items on your property such as wooden gate, fence, or even an addition no matter how big they are, remember that free borate preventative spray is covered under our warranty. We are glad to offer this for our own protection too since later on it will be much easier to maintain your house. So, make sure to notify us as early as possible so that before painting is done or before drywall is put we will send the crew to spray. Remember that only direct spray on open wood is covered by the warranty.
- While selling the house or other property you can include our warranty in building a value by mentioning about it to the prospective buyer. The warranty will transfer to the new owner(s) automatically without any charge. To make sure the new owners have their documentation in place, just forward all the old and new reports along with the warranties. You can also email us their info, and we can take care of the rest.
- Many times your warranties are sufficient to take care of the sale of the house without you paying anything else for termite work or clearance. If you have warranty against both termites, and there are no additional damages, no fungus damage, no roof leaks, and/or other wood destroying organisms, then you may not need to pay neither for another escrow inspection nor any additional work to get your house certified!
- If you chat with next door neighbor, tell them that termites probably came to your house from their house via air or soil. Drywood termites can fly up to 50 feet via air, and one subterranean termite colony can infest more than one house. If your neighbor did not do any termite work, they might need to call the company you have already chosen -- us, since you have already invested the time and energy to find one. If you do not remember our phone number or website, just advise them to Google "Prime Termite". If all neighboring houses at the back and front of your house will be properly treated against termites, you may not have any related problems for up to 20-30 years even if no preventative work will be done! In this case you might even reconsider to continue or not your yearly warranty and save on payments to us when possibility of infestation and damage goes down, though it will never go away completely. This applies only if termites and other wood destroying organisms infestations are your main concern and does not relate to periodic checkups which can reveal fungus and other wood destroying organisms damage. Even if only one of your next door neighbors orders a full termite job it helps tremendously for your own house especially when you see their house has lose paint or both of your houses are built on slab foundation!

